# **Fact Sheet**

# مصرف الراجحي Al Rajhi Bank



# **Bank Profile**

Founded in 1957, Al Rajhi Bank today is the **world's largest Islamic bank** with assets of +SR 392 billion (+USD 104 billion) and the **largest retail bank** in the Middle East serving more than **9 million customers** with 13,146 employees.

Al Rajhi Bank has the largest distribution network in Saudi Arabia with 545 branches, 5,259 ATMs, 127,095 POS terminals and 231 remittance centers. We also operate 16 branches in Malaysia, 10 in Jordan and 2 in Kuwait.

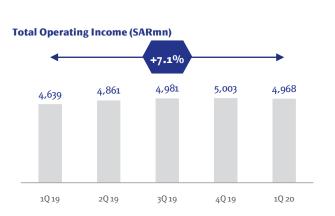
# Strategy

The Bank's continued success is attributable to the execution of its 'ABCDE' back to basics strategy that focuses on five key pillars:

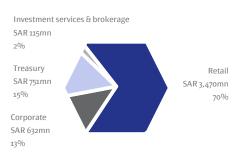
- A Accelerate Growth >>> Exceed Industry
- **B** Become Employer of Choice >>> Higher Engagement
- C Customer Focus >>> Most Recommended
- D Digital Leadership >>> Best-In-Class
- E Execution Excellence >>> Deliver

# **Product Offering**

To support its growing customer base, Al Rajhi Bank provides **fully Shariah-compliant** retail and corporate banking, treasury services, investment banking services, asset and wealth management products to corporations, government, institutional investors, SMEs, as well as private individuals.

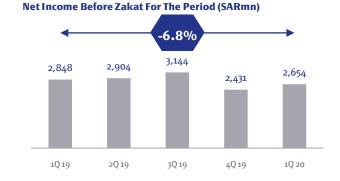


# Total Operating Income Mix By Segment (SARmn)

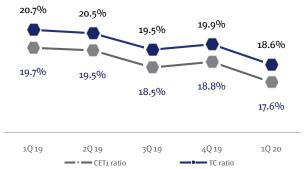


Key Figures SAR (mn),	1Q 2020	1 <b>Q</b> 2019	YoY
Total operating income	4,968	4,639	+7.1%
Net income after Zakat for the period	2,380	2,568	-7.3%
ROE after Zakat	18.36%	23.09%	-473 bps
ROA	2.49%	3.21%	-72 bps
NPM	5.00%	5.17%	-17 bps
Cost to income	32.6%	30.2%	+24 bps
CoR	1.05%	0.64%	+41 bps
Total assets	391,901	363,302	+7.9%
Total liabilities	342,315	312,080	+9.7%
Total shareholders' equity	49,587	50,975	-2.7%
CAR ratio	18.6%	20.7%	-210 bps
Tier I	17.6%	19.6%	-200 bps
Liquidity coverage ratio (LCR)	177%	183%	-600 bps
Financing to customer deposit ratio	82%	82%	o bps
NPL ratio	1.1%	0.9%	20 bps
NPL coverage ratio	253%	346%	-9300 bps

Outlook FY 2020 Revised Guid	
Financing, Net	High-single Digits
Net Profit Margin	-45 to -25 bps
Cost to Income Ratio	Below 33%
Cost of Risk	0.80% to 1.00%
CET1 Ratio	17% to 19%
ROE	18% to 20%



**Capital Ratios (%)** 



# **Fact Sheet**



Al Rajhi Bank Shares - Key Metrics	31 March 2020
Closing Price	SAR 53.8
Market Cap	SAR 134.5 bn
Market Cap / % Industry	27 <b>.</b> 50%
Market Cap / % Tadawul	1.78%
Shares outstanding	2.500 bn
90D Volatility	32.7
Price / Earnings	12.62 X
Price / Book	2.73 X
Dividend Yield	5.24%
Return on Equity	18.36%
Return on Assets	2.49%
DPS (2019)	SAR 3

#### Top 10 Facts About Al Rajhi Bank

Largest Islamic Bank worldwide (by Assets & Market Cap)

**#1 Retail Bank in Middle East** (by Retail Deposits & Income)

**One of the highest NPB ratios** (94% Non-Profit Bearing Deposits)

**#1 Bank capitalisation in GCC** (18.6% Total Capital Ratio)

**#1 NPS in KSA** (maintained high score in KSA)

# Market Share FY 2019

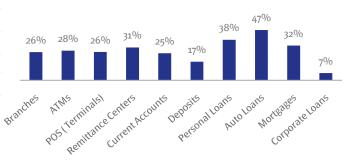
**#1 Bank in KSA** (by number of customers)

**#1 Distribution Network in Middle East** (by # of Branches, POS, ATMs, Remittance)

**#1 Banking transactions in KSA** (253mn per Month, avg)

**#1 Bank for remittances in Middle East** (by payment value)

**#1 Bank Brand in KSA** (by Brand Power Score)



Sources: Bloomberg; Tadawul; Al Rajhi Bank Financials

### **Relative Share Price Performance vs TASI**



### The Blue Chip Islamic Bank

- World's largest Islamic Banking
- Customer base and banking network
- Size and institutional status
- Financial strength and earnings quality
- Large market capitalization, high trading volume, low volatility
- Track record of consistent shareholder returns.

#### Ratings

Moody's (A1) S&P (A-) Fitch (A+)

#### Looking for additional information?

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